



FRANCHISE/LICENSE APPLICATION LETTER

This letter is furnished to Greyhound Café Company Limited (“GHC”) to induce GHC to consider “Applicant’s” request to grant Applicant the right and license to develop and operate the brand.

The undersigned understand that GHC is relying on the information provided in the application and all documents submitted by the Applicant and its owners in connection with or in support of Applicant’s request, including, but not limited to, this application letter (together referred to as the “Application”).

Applicant agrees to supply such additional information, statements or data as may be requested by GHC. The undersigned represent, understand and acknowledge that:

- 1) All information contained in the Application is true and correct as of this date and the information contained in this Application is complete and not misleading due to an omission of any material information. The undersigned will inform GHC promptly of any material change in any of the information furnished in the Application. The undersigned has the authority to make the Application and to enter into the other documents contemplated thereby, including, without limitation, an Area Development Agreement and Franchise Agreements. Neither the making of the Application nor the execution of such other agreements will conflict with the terms of any agreement(s) to which Applicant or the undersigned is a party or by which the undersigned is bound. The undersigned has not been induced by GHC to terminate or breach any agreement.
- 2) The undersigned is applying for Franchise Agreement for (Country)
- 3) GHC does not enter into oral agreements or understandings with respect to franchises or matters pertaining to the granting of a franchise, and as of this date there are no oral agreements or understandings whatsoever between the undersigned and GHC with respect to any proposed franchise.
- 4) Applicant and the undersigned authorize credit bureaus, financial institutions, companies and individuals to disclose to GHC, any and all information for the use of GHC and its affiliates for the purpose of conducting any necessary credit and/or background investigations. GHC shall comply with any applicable laws in conducting such credit and/or background investigations.
- 5) This application letter may be executed in counterparts, each of which shall be deemed an original, which together shall constitute one and the same instrument. This application letter must be signed by the authorized signer(s) for the Applicant (see Instructions page for required signatures).

FOR INDIVIDUAL/FOR BUSINESS ENTITY:

(entity name)

Name: _____

Signature: _____

Title: _____

Print name: _____

Date (required): _____

FRANCHISE/LICENSE APPLICATION LETTER

(Please answer below each questions)

- 1) NAME OF APPLICANT (your name may not include any of our Marks or any variations/initials thereof)
- 2) Entity Type (Corporation, Limited Partnership, Individual, General Partnership, Limited Liability Company)
- 3) Entity Formation Information (provide birth information if an individual Applicant):
- 4) Street Address (City, State/Province, Zip/Postal Code)
- 5) Country
- 6) Telephone and Fax numbers
- 7) Email
- 8) List of restaurant or other food service operations owned and/or operated by Applicant and/or its owners (Brand/Restaurant Address Description of Interest % Equity)
- 9) What geographical area are you interested in developing?
- 10) Who will manage the day to day operations? (Please describe his/her qualifications, and attach his/her resume)
- 11) How do you intend to finance the development of the franchise?
- 12) Why do you believe Applicant is suited to develop and operate the franchises?
- 13) Is Applicant prepared to comply with GHC standards of operations?

FRANCHISE/LICENSE APPLICATION LETTER

OWNERSHIP STRUCTURE OF APPLICANT ENTITY

INSTRUCTIONS: Please provide a breakdown of the owners of the Applicant Entity. If these owners are other legal entities, please include a breakdown of their underlying ownership. That means you should provide the name and percentage of ownership interest of all individuals who own and/or control these entities.

Example:

Entity/Person's Name Gov't ID/Soc Sec # % Ownership Interest Business Address & Telephone

My, Inc. 12-0707070 10% XYZ address & phone
Sy Bly, President 75% 098-76-5432 Bly address & phone
Ann Why, Shareholder 25% 099-87-6543 Why address & phone
Dry, LLC 90% see above
Ann Why, Member 75% see above
Sy Bly, Member 25%

Entity/Person's Name Gov't ID/Soc Sec # % Ownership Interest Business Address & Telephone

Please attach the organizational documents applicable to Applicant:
Private Corporation: Articles of Incorporation (with filing stamp or certification from the state of incorporation), current By-laws, list of officers
LLC: Articles of Organization (with filing stamp or certification from the state of formation) and signed Operating Agreement
Limited Partnership: Certificate of Limited Partnership (with state filing stamp) and signed Partnership Agreement
General Partnership: Signed Partnership Agreement

The undersigned hereby certifies that the statements contained in this Application are true and complete and nothing has been withheld affecting the reputation and credit standing of the Entity.

BUSINESS ENTITY: _____

BY: _____ DATE: _____

Name: _____

Title: _____

FRANCHISE/LICENSE APPLICATION LETTER

APPLICATION INSTRUCTIONS

To submit an application (“Application”), please submit the following items:

- 1) Complete the Application and have the authorized signer(s)* of Applicant sign and date the Application Letter. All information must be legible. Please type or print the information on all pages. The Applicant must be a person or an existing legal entity.
- 2) Provide Audited Financial Statements or Annual Report for the last three years for Applicant, its controlling shareholders, partners or members; and each 15% or greater owner of Applicant.
- 3) Submit the Letter of Intent
- 4) Provide completed Ownership Structure Form and copies of Organizational Documents (including all amendments) for Applicant entity and each of its principal entities, including general partner(s), and managing member(s).
- 5) Market Overview & Competitive Analysis
- 6) A Business & Development Plan consist of Location proposed, Floor plan with space dimension and general description of the property in the trade area.
- 7) Resume of operational Manager (if available)
- 8) **Authorized Signer(s)*: the following signatures are required on the Receipt and the Application Letter: Applicant Authorized Signer(s)
Corporation President, Vice President or other Authorized Officer
Limited Liability Company Managing Member(s) or Authorized Member(s)
Individual(s) Each Individual
General Partnership Each Partner
Limited Partnership General Partner(s)

Please submit/ email requirements to:

Greyhound Café Co.,Ltd – Greyhound Cafe – International Business Department
27 Sukhumvit 53, Sukhumvit Road, Klongton Nua, Vadhana, Bangkok 10110 Thailand
ghcinternational@greyhound.co.th